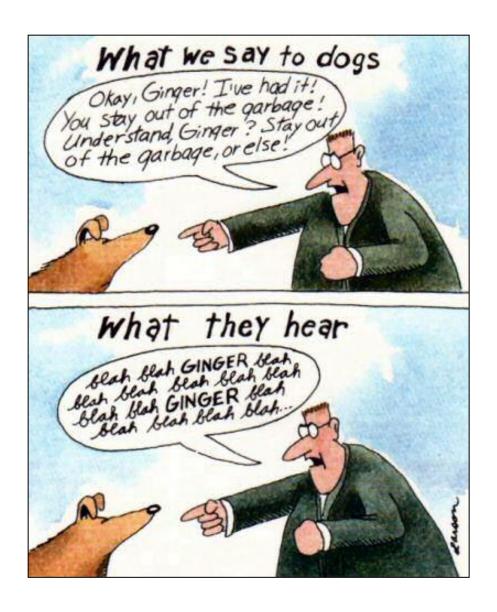
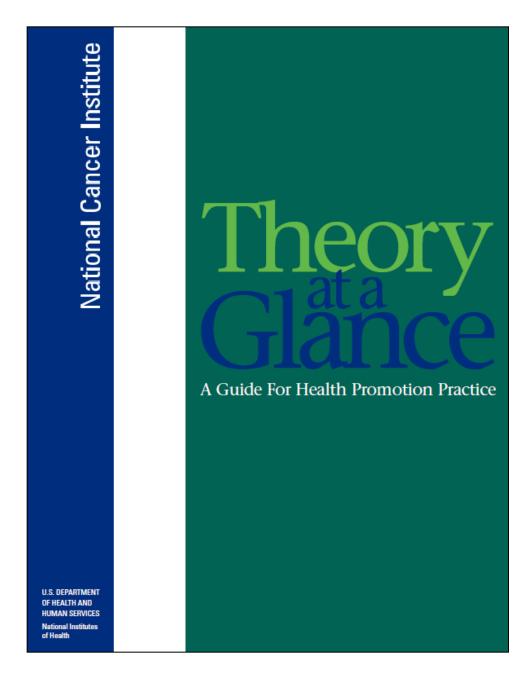
Health Behavior Theory





http://www.nci.nih.gov/theory

Why Is Health Behavior Theory Important?

- ♦ A theory presents a systematic way of understanding events or situations
- Health theories are frameworks that help us understand the nature of health behaviors
- ◆ They are made up of various "constructs" that help explain a behavior or determine how a person is likely to behave under a given set of circumstances

Health Theory

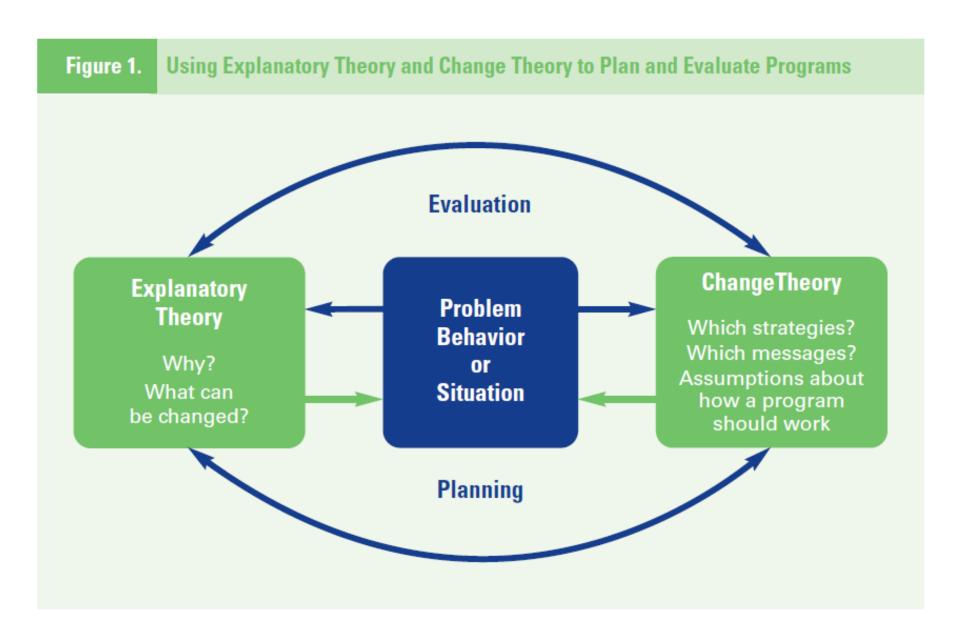
- Theory guides the search for reasons why people do or do not engage in certain health behaviors
- Theory provides a road map for studying problems, <u>developing appropriate</u> <u>interventions</u>, and evaluating their successes
- Theory also helps to identify which indicators should be monitored and measured during program evaluation

For example, why do

- Young people begin to <u>smoke or use spit tobacco</u>?
- Adults who are fully aware of the risks associated with smoking continue to do so?
- People go to an <u>"all-you-can-eat" buffet</u> and eat until they are uncomfortably full?
- Many people <u>brush their teeth</u> every morning and night <u>but won't floss</u>?
- College students will repeatedly <u>drink so much</u> <u>alcohol in a single evening that they will get sick</u> and not remember anything about the evening?
- Some people exercise aerobically and others do not?

Fitting Theory into Practice

- Explanatory theory describes the reasons why a problem or behavior exists
- Change theory guides the development of health interventions, and spells out concepts that can become messages and strategies, and offer a basis for evaluation
- Planning uses models that assist in community evaluation, needs assessment or dissemination of messaging to a group or community



Characteristics of a Useful Theory

A useful theory makes assumptions about a behavior, health problem, target population, or environment that are:

- Logical
- Consistent with everyday observations
- Similar to those used in previous successful programs
- Supported by past research in the same area or related ideas

What Health Theories Don't Do

- They do not explain all aspects of a person's behavior nor do they explain how each individual will act or behave
- Health theories are relatively weak when applied to addictive behaviors and can be hard to apply to adolescents and people who simply do not value their health

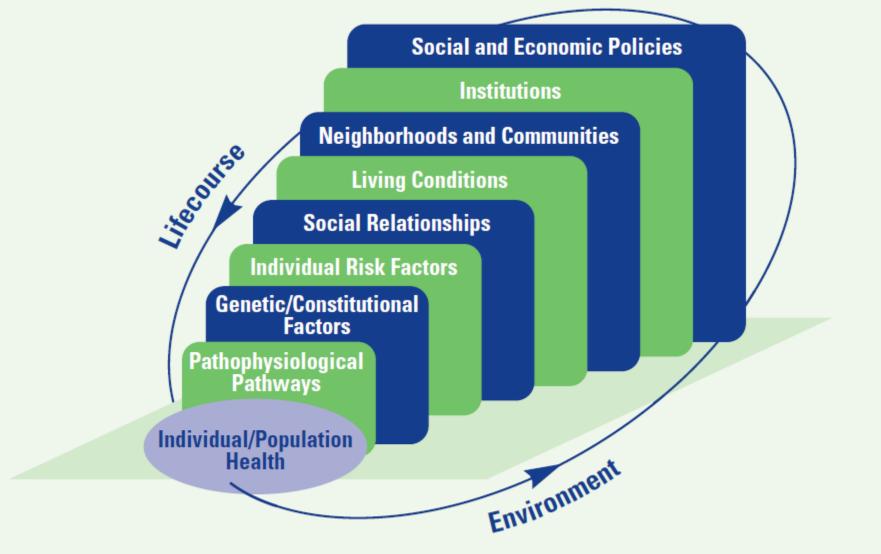
- Several behavioral science theories, including Social Learning Theory and the Theory of Planned Behavior, explain how social norms affect individual behavior
- According to these models, behavioral intention is influenced by a person's attitude toward performing a behavior, and whether individuals who are important to the person approve or disapprove of the behavior

- Psychological factors, notably beliefs and values, influence how people behave
- For example, the belief 'I am not likely to get AIDS' could have several underlying beliefs including 'AIDS is a gay disease' and 'my partner is not likely to be infected'

- Individuals may perceive events as good or bad, positive or negative
 - Positive Receive reward for compliance
 - Negative Receive punishment for non– compliance
- Participants will respond more favorably to programs that use fear, anxiety, or threat of loss when such programs also have an effective 'threat resolution' component (because resolving a threat is reinforcing)

- Emphasizes that behavior both affects, and is affected by the social environment
- Five levels of influence affect behavior:
 - 1. Intrapersonal or individual factors
 - 2. Interpersonal factors
 - 3. Community factors
 - 4. Institutional or organizational factors
 - 5. Public policy factors

Figure 2. A Multilevel Approach to Epidemiology



Source: Smedley BD, Syme SL (eds.), Institute of Medicine. Promoting Health: Strategies from Social and Behavioral Research. Washington, D.C.:, National Academies Press, 2000.

- Intrapersonal Factors An individual's knowledge, attitude, and belief will affect their behavior in areas such as:
 - Diet
 - Exercise
 - Smoking
 - Drug abuse
 - Sexual health



- Interpersonal Factors Family, friends, and peers provide social identity, support, and role definition
- What significant others in your life believe will affect your behavior

"My family doctor says my lungs are good and has never told me I should stop smoking."

- Community Influences or Social Norms
 - Social norms are naturally occurring standards of behavior that exert a powerful influence on members of a social group (family, peers, work group)
 - What a community accepts as reasonable affects the choices we make
 - In some parts of the rural South, it is alright for children to use smokeless tobacco; their parents buy it for them

- Institutional Factors Rules, regulations, and policies may constrain or promote recommended behaviors
 - If your workplace enacts a no smoking policy, you may be more likely to stop smoking

Comprehensive interventions have added impact when they engage community members in changing their physical and social environments, as well as changing their own behaviors and circumstance

- Public Policy Local, state, and federal policies and laws that regulate or support healthy actions and practices:
 - clean indoor air ordinances
 - seat-belt laws
 - child safety restraints
 - helmet laws
 - laws that regulate the sale of alcohol and tobacco products



Star-Telegram

Undoing the Texas Legislature's unwise decision

Posted Sunday, Jan. 03, 2010

The Mansfield school district's board of trustees this month wisely overrode the state Legislature's unfortunate decision to no longer require classes in technology and health for high school graduation.

Superintendent Bob Morrison told the board that district staff members recommended continuing to mandate a one-year class in technology and a half-year class in health education because they were an important part of a high school curriculum.

The Keller school board will face a similar decision in early 2010. We encourage Keller to follow Mansfield's lead.

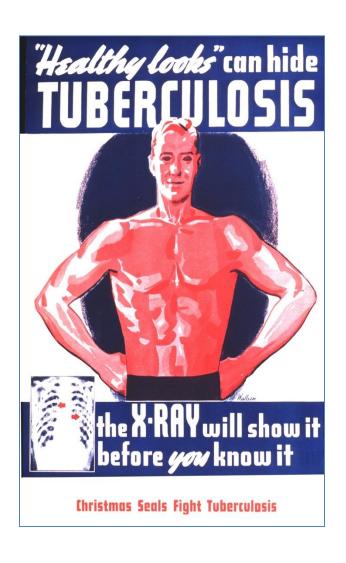
House Bill 3, approved during the 2009 legislative session, eliminated health and technology and one semester of physical education as required classes but allowed the districts to establish their own requirements. In 2006, the state increased the number of years of required math and science from three to four each. Parents and local education officials complained that the additional requirements left too few electives for high school students.

Rep. Rob Eissler, R-The Woodlands, ironically, told the Houston Chronicle after the bill's passage that "Our aim . . . was to make school more relevant to kids."

Eissler needs a new angle. It is laughable to imply that algebra and physics are more relevant to students' lives than their health and the ability to understand emerging technology.

- The ecological perspective emphasizes the interaction between, and interdependence of, factors within and across all levels of a health problem
- It is not enough to promote individual behavior change
- Comprehensive, ecological interventions are needed at multiple levels and settings
- Each of these factors is an area where a health promotion specialist can intervene

The Health Belief Model



- The Health Belief Model (HBM), one of the first theories of health behavior, was developed in the 1950s
- ◆ The Public Health Service was sending mobile X-ray units out to neighborhoods to offer free chest X-rays to screen for tuberculosis
- Despite the fact that this service was offered without charge in a variety of convenient locations, the program was of limited success

Why People Take Action

- Perceived susceptibility Believe they are susceptible to the condition
- <u>Perceived severity</u> Believe the condition has serious consequences
- <u>Perceived benefits</u> Believe taking action would reduce their susceptibility to the condition or its severity
- <u>Perceived barriers</u> Believe costs of taking action are outweighed by the benefits
- Cues to action Are exposed to factors that prompt action
- <u>Self-efficacy</u> Are confident in their ability to successfully perform an action

Cues to act can be most powerful when delivered by a physician

Self-Efficacy



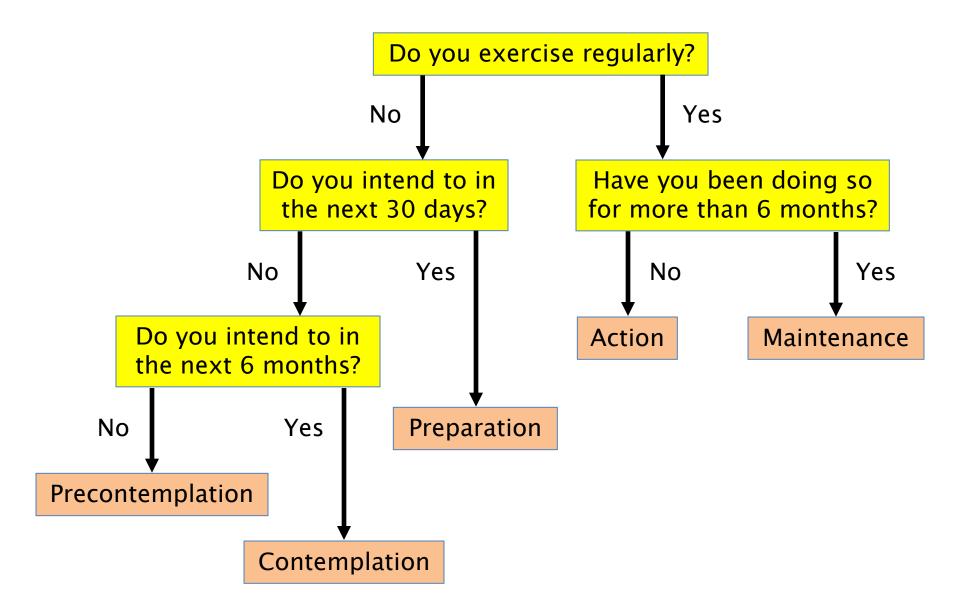
People will only try to do what they think they can do, and won't try what they think they can't

Transtheoretical Stages of Change Model

- Developed by Prochaska and DiClemente, this model evolved out of studies comparing the experiences of smokers who quit on their own with those of smokers receiving professional treatment
- The basic premise of the TTM is that behavior change is a process, not an event
- People do not systematically progress from one stage to the next, ultimately "graduating" from the behavior change process
- Instead, they may enter the change process at any stage, relapse to an earlier stage, and begin the process once more

Stages of Change Model

- Precontemplation Has no intention of taking action within the next six months
- Contemplation Intends to take action in the next six months
- Preparation Intends to take action within the next thirty days and has taken some behavioral steps in this direction
- Action Has changed behavior for less than six months
- Maintenance Has changed behavior for more than six months



Potential Change Strategies

- Precontemplation Make people aware of the need for change relative to individual risks
- Contemplation Try to get the person to commit to a plan
- Preparation Help the person make a realistic plan and get him/her connected to resources
- Action Reinforce current behavior and set up relapse prevention plans
- <u>Maintenance</u> Support new behaviors, help prevent falling into old behaviors

Cognitive Behavioral Theory

- Behavior is mediated by cognition: what people know and think affects how they act
- Knowledge is necessary for, but not sufficient to produce, most behavior changes
- Perceptions, motivations, skills, and the social environment are key influences on behavior

Social Cognitive Theory

- <u>Behavioral capability</u> Knowledge and skill to perform a given behavior
- <u>Expectations</u> Anticipated outcomes of a behavior
- <u>Self-efficacy</u> Confidence in one's ability to take action and overcome barriers
- Observational (Vicarious) learning Behavioral acquisition that occurs by watching the actions and outcomes of others' behavior
- Reinforcements Responses to a person's behavior that increase or decrease the likelihood of reoccurrence

- Acquiring new behaviors is a process, not an event, and often entails learning by performing successive approximations of the behavior
- Deliver interventions so that individuals have the opportunity to begin 'where they are' in the process, and proceed incrementally from there
 - Expect individual differences in readiness to change
 - Emphasize gradual change
 - Teach goal setting to enable participants to set their own pace for change
 - Teach self-monitoring skills so participants can chart their own progress

General Suggestions for Practitioners

- Teach to the individual patient
- Give full disclosure
- Suggest small changes (let the person experience some success)
- Be specific and direct
- Adding healthy behavior may be easier than subtracting an unhealthy behavior
- Make your message "gain-framed"
- Link new behaviors to current behaviors

General Suggestions for Practitioners

- ♦ Use the authority of your title, "as your Doctor..."
- "How open are you to discussing "X" change?"
- ◆ Get the patient to agree to changes: "on a scale of 0 - 10 with 0 being not likely at all and 10 being highly likely, how likely are you to do this?"
- Use multiple methods
- Involve office staff
- Refer community agencies, national voluntary health organizations, books, other patients
- Follow up

Assess Readiness to Change

		ly you are right now t		
Not Ready to Change	Thinking of Changing	Not Sure / Uncertain	Somewhat Ready	Very Ready to Change
1	2	3	4	5

To help you understand your readiness to change, please complete the short quiz below:

- The goal or behavior I want to work on first is _______.
- The challenges that I have to deal with in changing this behavior are ______.
- My goal for next week with respect to this behavior is _______.

Assess Readiness to Change

Check the box next to the statement that best describes what level of change you are ready for:

□ I won't do it	\rightarrow
□ I can't do it	→
□ I might do it	→
□ I will do it	→
□ I am doing it	→
□ I am still doing it	→

Assess Readiness to Change

Check the box next to the statement that best describes what level of change you are ready for:

- \square <u>I won't</u> do it \rightarrow Pre-contemplation
- \Box <u>I can't</u> do it \rightarrow Pre-contemplation
- \square I might do it \rightarrow Contemplation
- \square <u>I will</u> do it \rightarrow Preparation
- \Box <u>I am</u> doing it \rightarrow Action
- □ <u>I still am</u> doing it → Maintenance

Counseling your patient

- Surgeon General's <u>5 A's</u>:
 Ask, Advise, Assess, Assist,
 Arrange
- "Stage" your patient
- Gain-frame your message
- Be firm and make it clear why you want them to make a quit attempt
- Provide relevant literature
- Work with family doctor or other professional



Message Framing



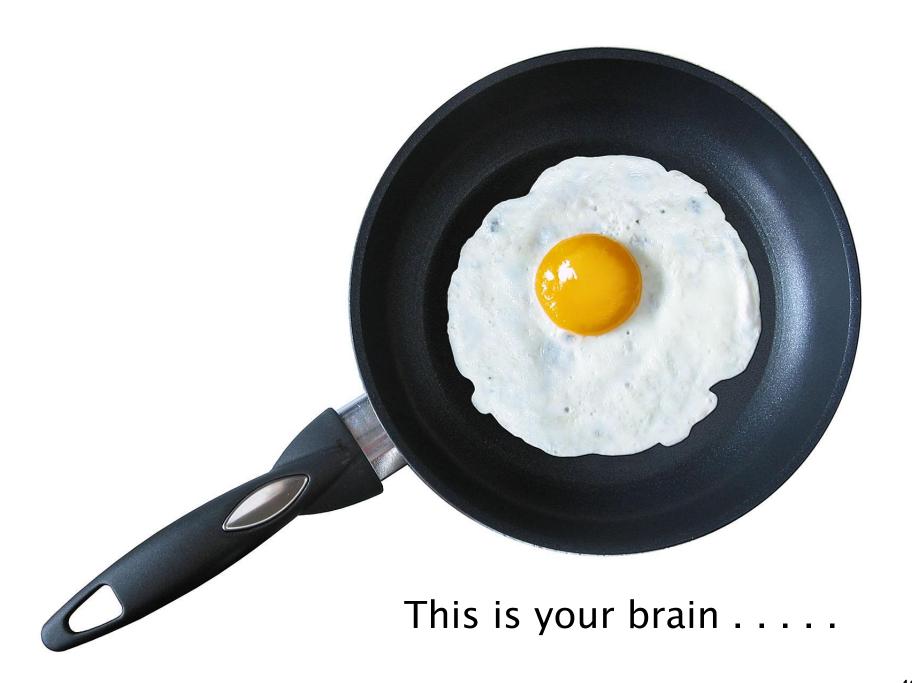
- Gain-frame: Express what the patient will GAIN by changing the behavior, rather than what they lose by not changing
- Loss-frame: Warning them of the dangers of not changing

Examples of Message Framing

Gain Frame	Loss Frame
With an active support system for yourself, you are more likely to succeed.	Without an active support system for yourself, you are less likely to succeed.
If no one smoked, 430,000 lives would be saved in the United States each year.	Because people smoke, 430,000 lives are lost in the United States each year.
In addition to the physical benefits of quitting smoking, it can also have a positive impact on one's social life.	In addition to the negative physical effects of smoking, it can have a negative impact on one's social life.
When you quit smoking: You take control of your health. You save your money. You look healthy. You feel healthy.	If you continue smoking: You are not taking control of your health. You waste your money. You look unhealthy. You feel unhealthy.
Decide for sure that you want to quit. Think positively about how you will overcome obstacles and succeed.	Decide for sure that you want to quit. Try to avoid negative thoughts about how difficult it might be.

Which Is More Effective?

- The research is mixed on which is more effective in achieving the desired outcome:
 - Behavior change
- There is a role for both:
 - Use Loss framed (fear based) messages to increase awareness of the problem and the need for change
 - Use Gain framed messages to offer positive solutions





20 minutes **OF QUITTING**

Within 20 minutes after you smoke that last cigarette, your body begins a series of changes that continue for years.

20 MINUTES AFTER QUITTING

Your heart rate drops.

12 HOURS AFTER QUITTING

Carbon monoxide level in your blood drops to normal.

2 WEEKS TO 3 MONTHS AFTER QUITTING

Your heart attack risk begins to drop. Your lung function begins to improve.

1 TO 9 MONTHS AFTER QUITTING

Your coughing and shortness of breath decrease.

1 YEAR AFTER QUITTING

Your added risk of coronary heart disease is half that of a smoker's.

5 YEARS AFTER QUITTING

Your stroke risk is reduced to that of a nonsmoker's 5-15 years after quitting.

10 YEARS AFTER QUITTING

Your lung cancer death rate is about half that of a smoker's.

Your risk of cancers of the mouth, throat, esophagus, bladder, kidney, and pancreas decreases.

15 YEARS AFTER QUITTING

Your risk of coronary heart disease is back to that of a nonsmoker's.

Source: Centers for Disease Control and Prevention. Tobacco Information and Prevention Source

1-800-QUIT NOW







The Benefits **OF QUITTING**

COMPARED TO SMOKERS, YOUR...

Stroke risk is reduced to that of a person who never smoked after 5 to 15 years of not smoking.

Cancers of the mouth, throat, and esophagus risks are halved 5 years after quitting.

Cancer of the larynx risk is reduced after quitting.

Coronary heart disease risk is cut by half 1 year after quitting and is nearly the same as someone who never smoked 15 years after quitting.

Chronic obstructive pulmonary disease risk of death is reduced after you quit.

Lung cancer risk drops by as much as half 10 years after quitting.

Ulcer risk drops after quitting.

Bladder cancer risk is halved a few years after

Cervical cancer risk is reduced a few years after quitting.

Low birth weight baby risk drops to normal if you quit before pregnancy or during your first

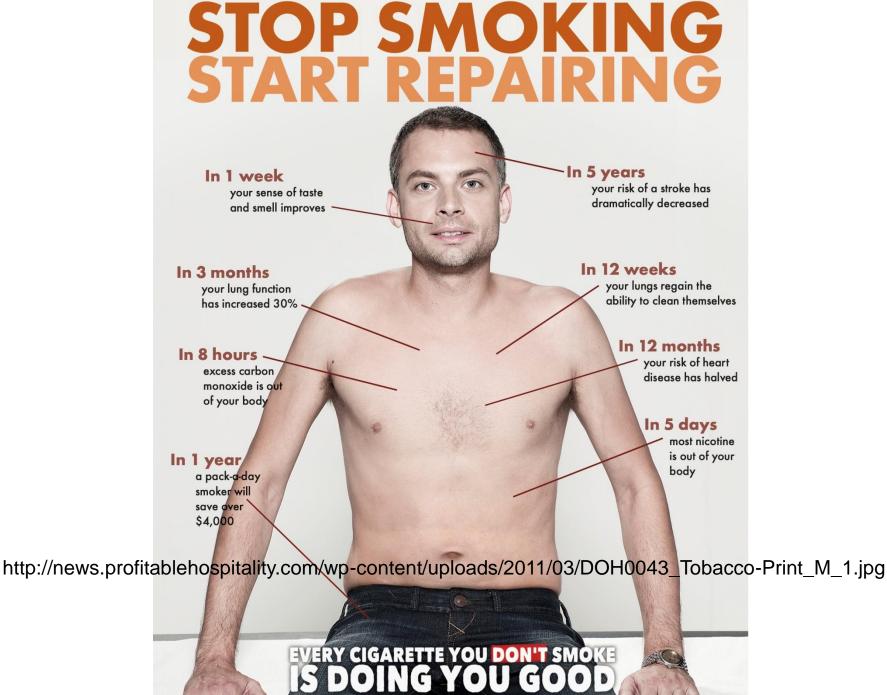
Peripheral artery disease goes down after

Source: Centers for Disease Control and Prevention Tobacco Information and Prevention Source http://www.cdc.gov/tobacco/sgr/sgr_2004/posters/benefits.htm



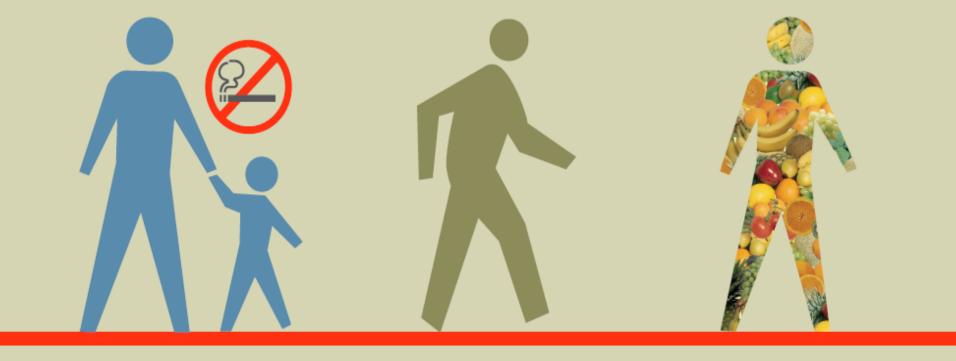


North Carolina





Prevention Works



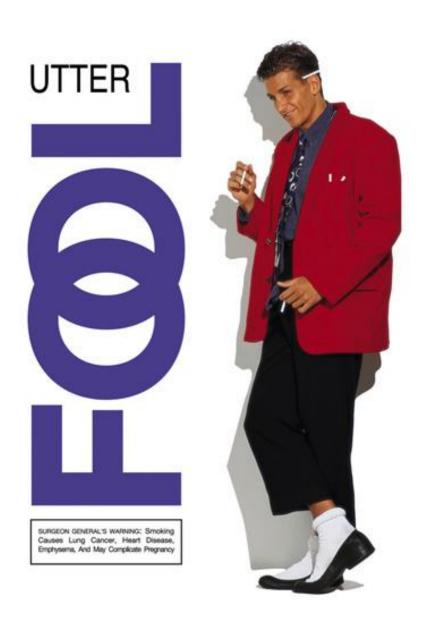
No Smoking

More Exercise

Healthier Diet

www.oxha.org www.3four50.com













Smoking Ages Your Skin







http://www.webmd.com/smoking-cessation/ss/slideshow-ways-smoking-affects-looks



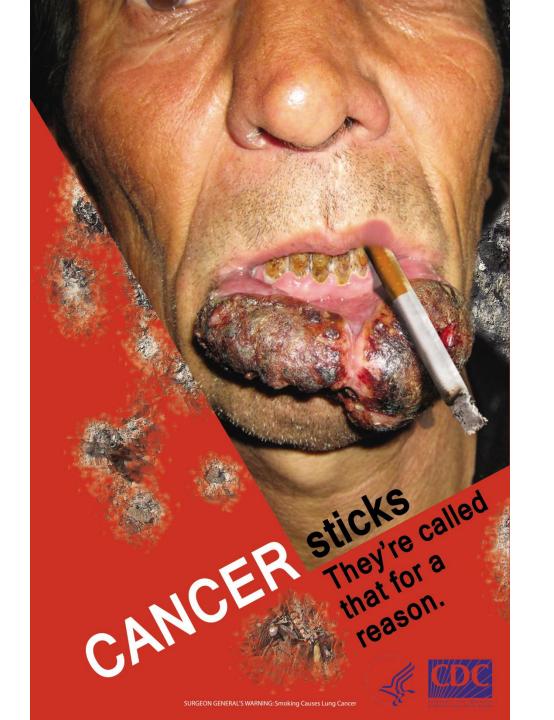
Smoking causes impotency.

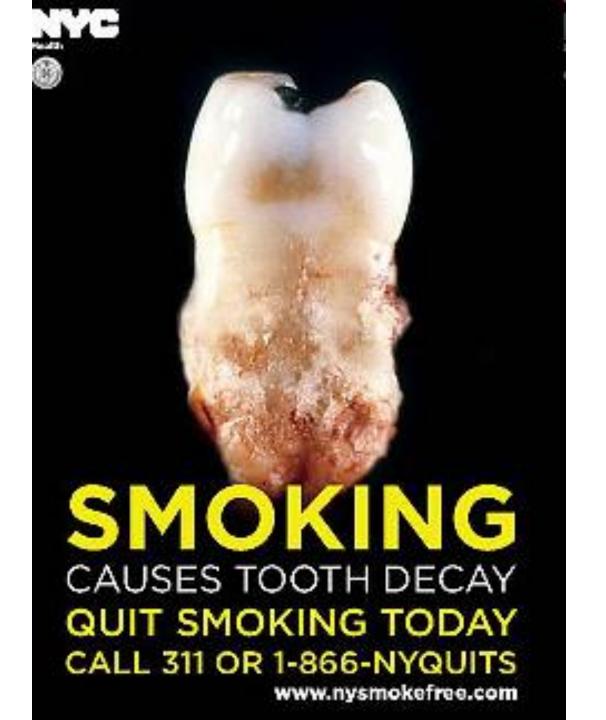




A fatal mouth cancer in a 28-year-old who dipped a can a day for 10 years.

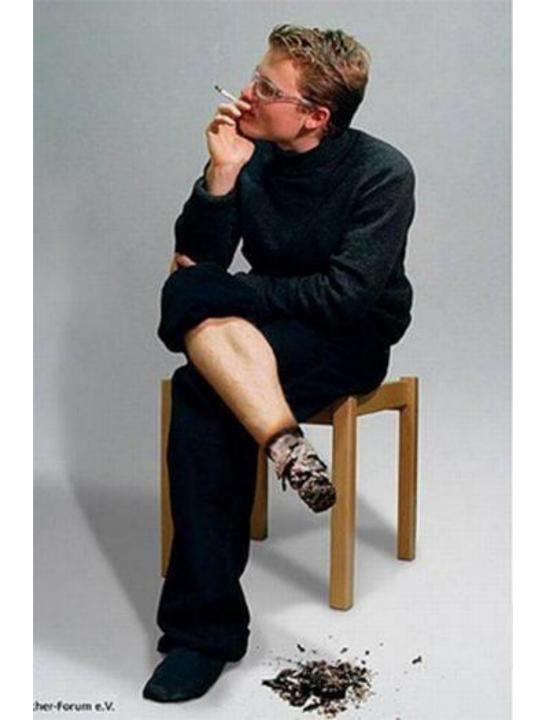
Take a Close Look at What the Tobacco Industry Won't Show You.

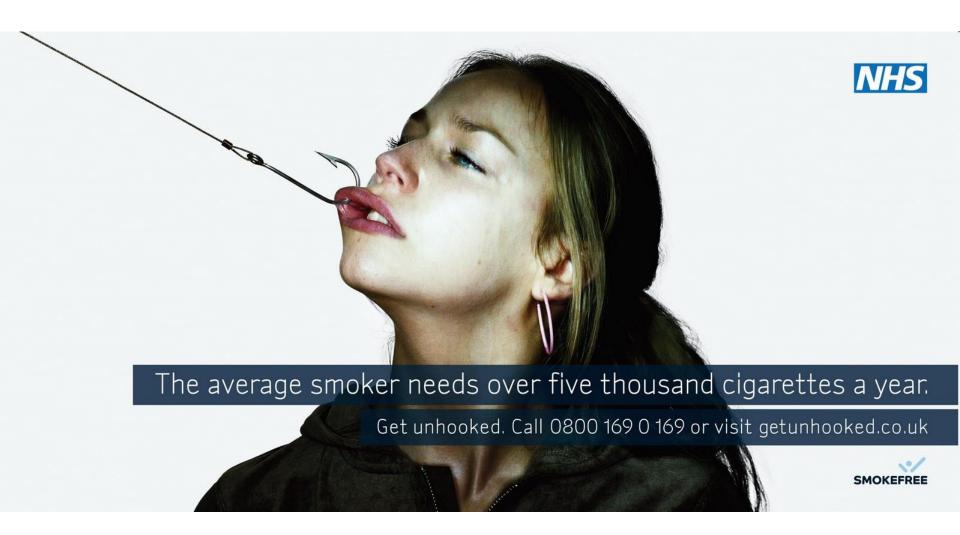




Cigarettes - The Real Cost







Cigarettes - The Real Cost

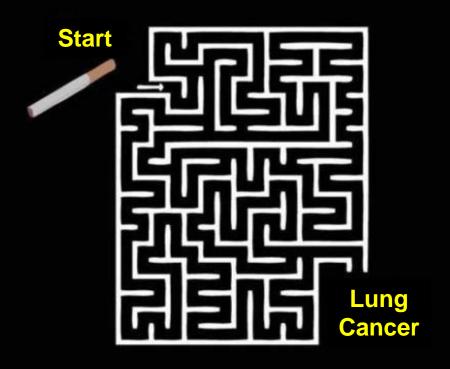


http://therealcost.betobaccofree.hhs.gov/ https://www.youtube.com/watch?v=0Su0B-KzYEk Smoking a pack a day burns \$1,800 a year.

Is it worth it?



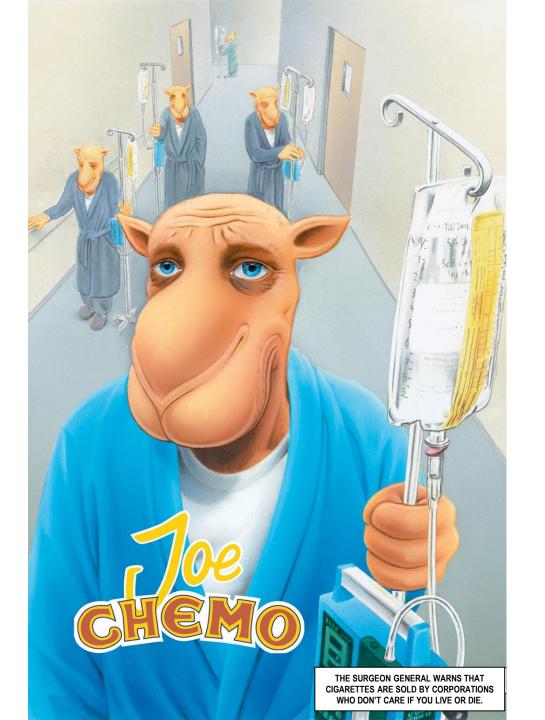






Make The Right Choice.

DON'T SMOKE.



New crush-proof box.



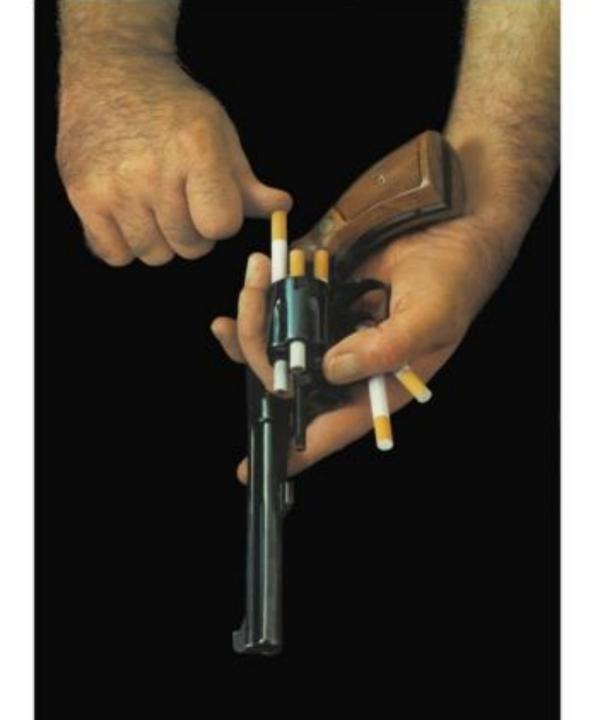
A world of flavor in a low tar.

© Philip Morris Inc. 1984

Warning: The Surgeon General Has Determined That Cigarette Smoking is Dangerous to Your Health.

Sing "tar" Il 6 ms nichting by parcinarette by ETC metho





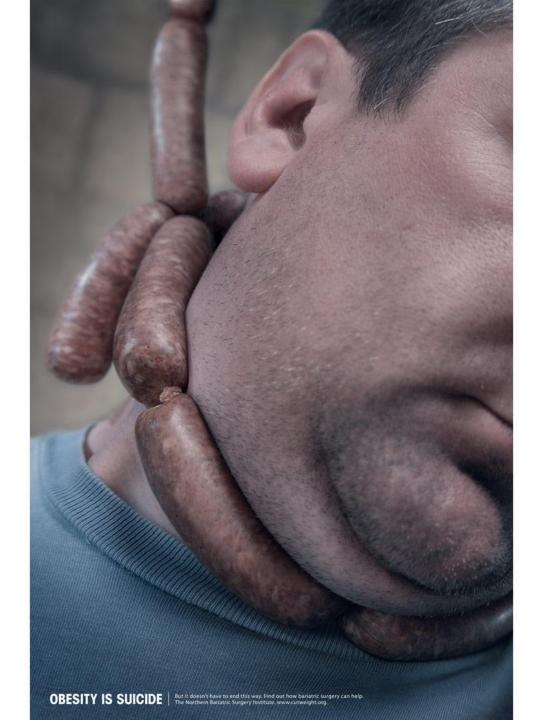




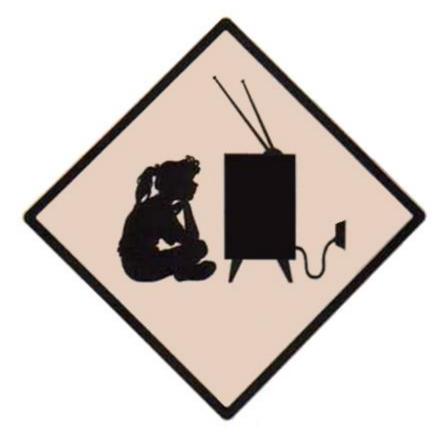
Moving is the best medicine.

Keeping active and losing weight are just two of the ways that you can fight osteoarthritis pain. In fact, for every pound you lose, that's four pounds less pressure on each knee. For information on managing pain, go to fightarthritispain.org.









CAUTION: CHILDREN NOT AT PLAY.

Once, children spent their time running and playing. Today, they're more likely to be found in front of the TV. And that could mean trouble. Because lack of exercise can lead to weight problems and high blood cholesterol. Encourage your children to be more active. Fighting heart disease may be as simple as child's play. To learn more,

contact the American Heart Association, 7272 Greenville Avenue, Box 36, Dallas, TX 75231-4596.

You can help prevent heart disease and stroke. We can tell you how.

American Heart Association

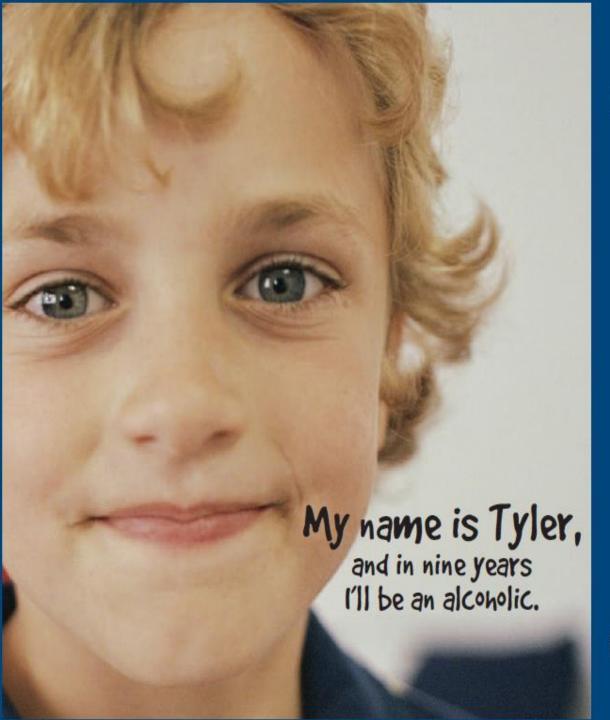


Think About It



Mom and Dad,
Obesity can cause me to
have health problems and
die young. Help me eat
the right foods and
exercise more often.
Love,

Your Child



Kids who drink before age 15 are 5 times more likely to have alcohol problems when they're adults.

START TALKING BEFORE THEY START DRINKING

To learn more, go to www.stopalcoholabuse.gov or call 1.800.729.6686





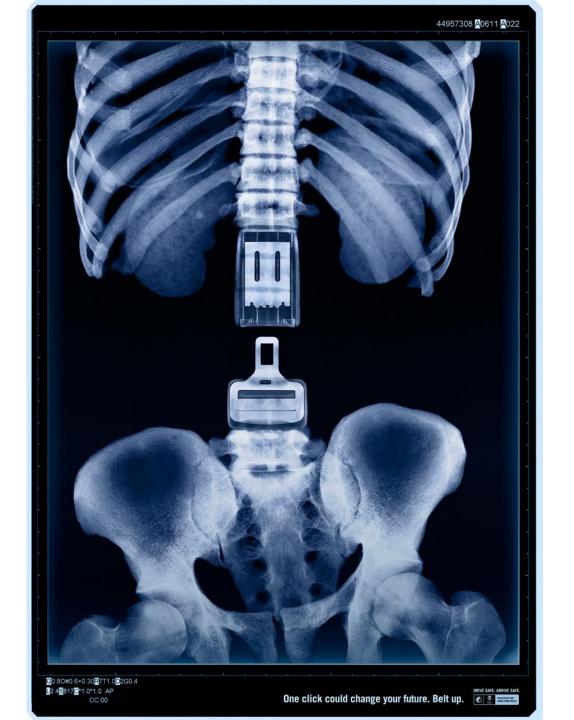


The LATCH system makes it easier to be sure your child's car seat is installed correctly every time. Just clip it to the lower anchors, attach the top tether, and pull the straps tight. To find out more, **visit safercar.gov**.

















Judges' Note:

Drunk driving contributes to 46% of all deaths and injuries on our roads, mainly involving drivers between the ages of 18 and 30.

With a modest budget we focused on nightclub bathrooms, speaking to those most likely to be driving home drunk after a night out. The wheelchair wheels were fitted in all the toilet cubicles.

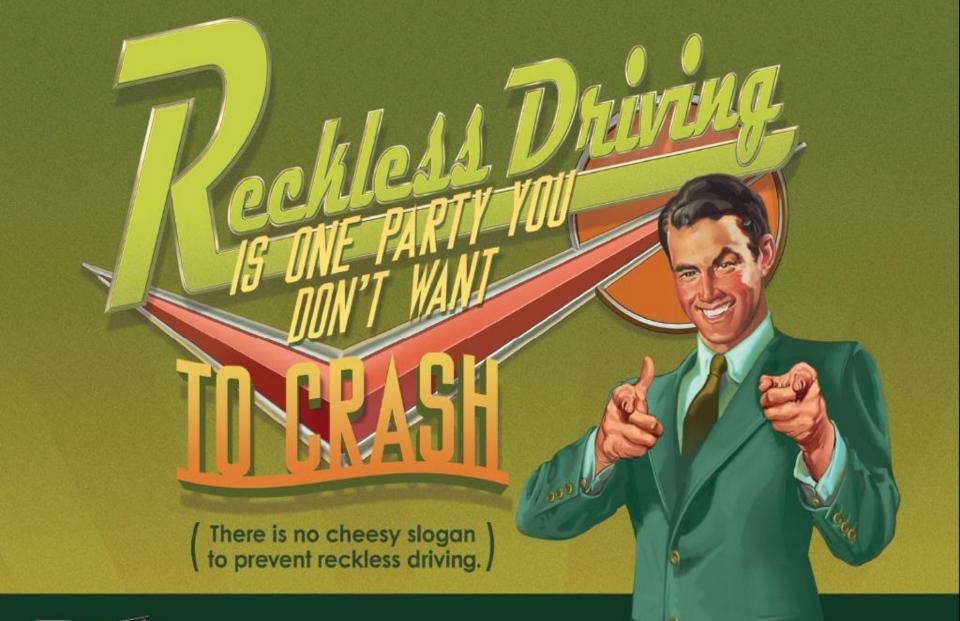
The idea was sufficiently innovative for the media to give it coverage on TV and in print. With the added momentum from PR, the marketing budget was stretched even further.

Research conducted outside the clubs as patrons left showed the message had really hit home.











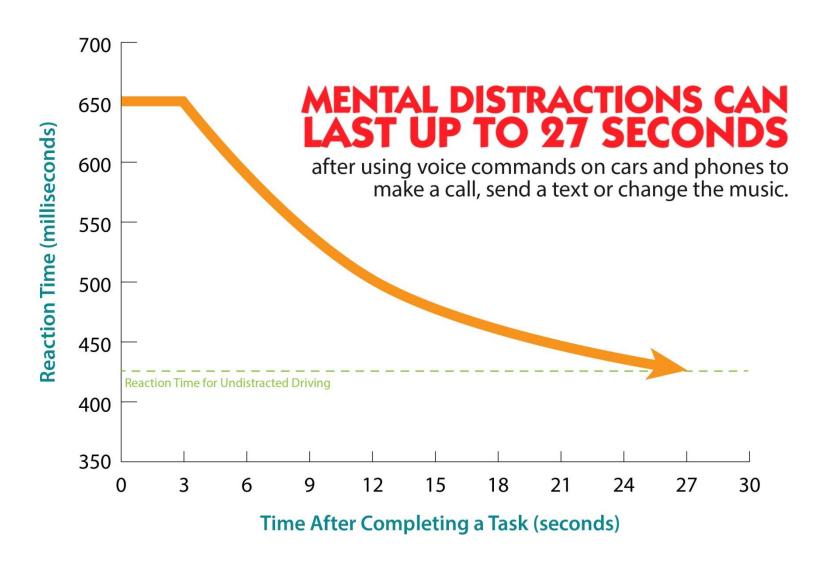
There is no spokesperson with a catchy phrase to remind the driver to slow down, stop eating, quit messing with the radio or pay attention to the road. There's Only You. Speak Up.

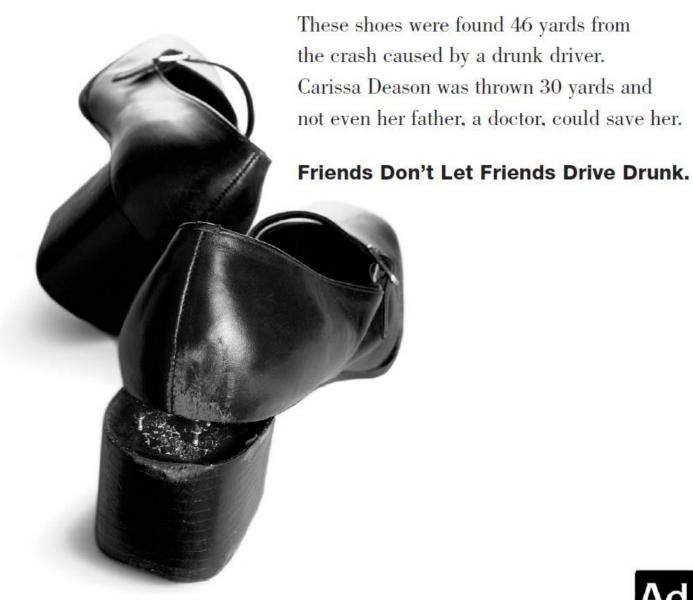
Don't MAKEUP your own rules.

Please Drive Responsibly!



Lasting Effects of Mental Distraction





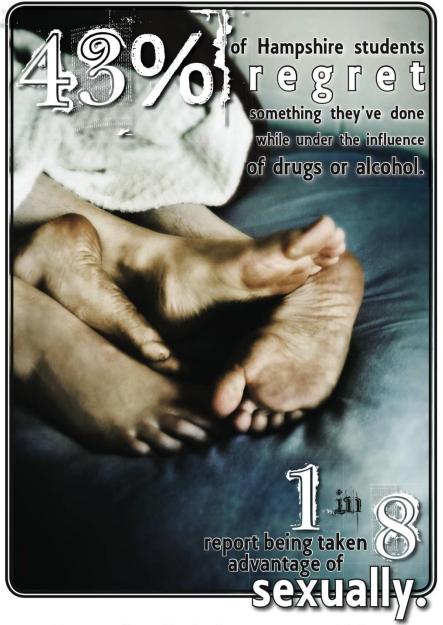




Your DWI Attorney May Be Damn Good, But There's One Hole He Ain't Getting You Out Of.

Think, before you drink.

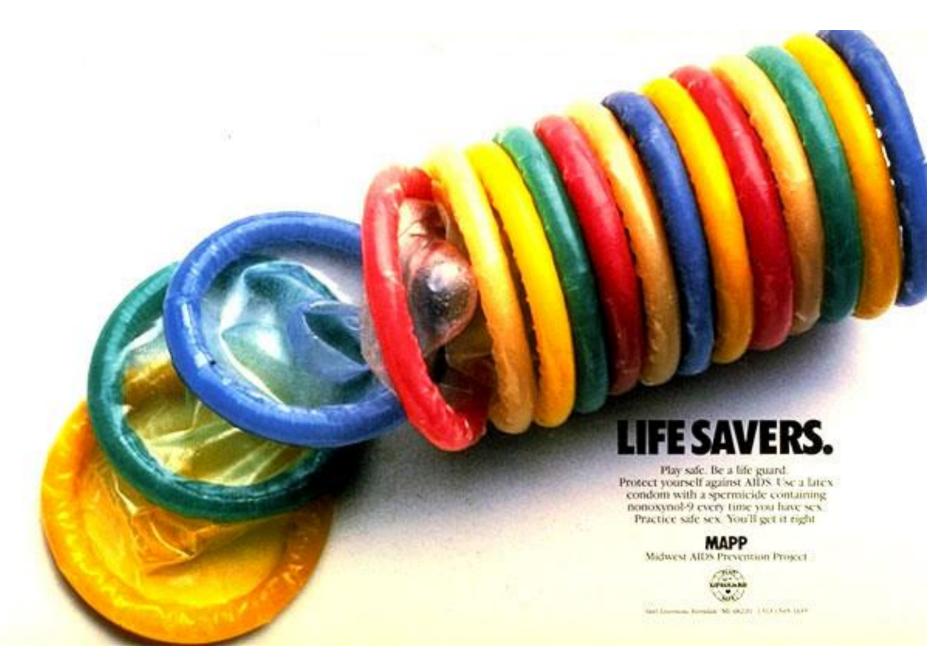




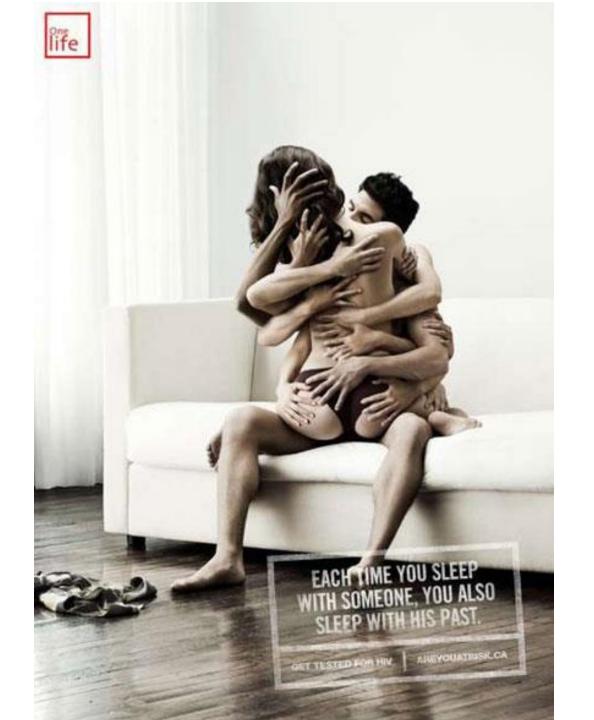
Be safe. Drink responsibly.

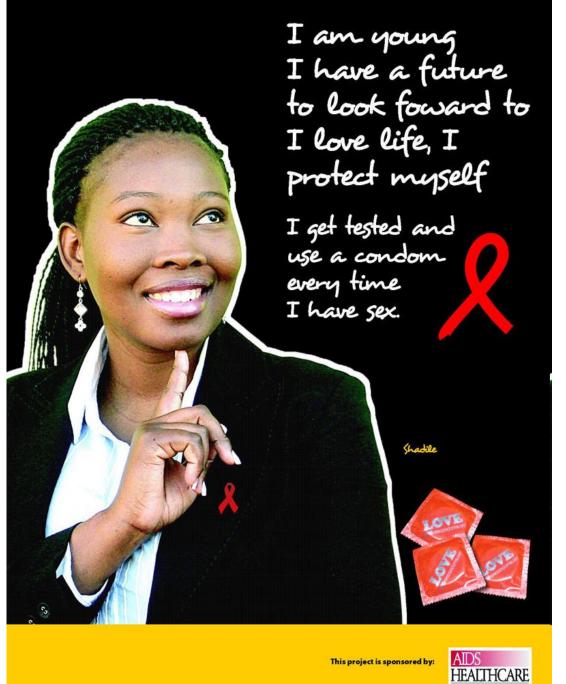
Life Saver











lt's not a game.



Think there is a Magical cure?

Think again.

Call 510-282-2130 About Using this Ad

None of these will give you AIDS.









There is no evidence that a person can get AIDS from handshakes, dishes, toilet seats, door knobs or from daily contact with a person who has AIDS.

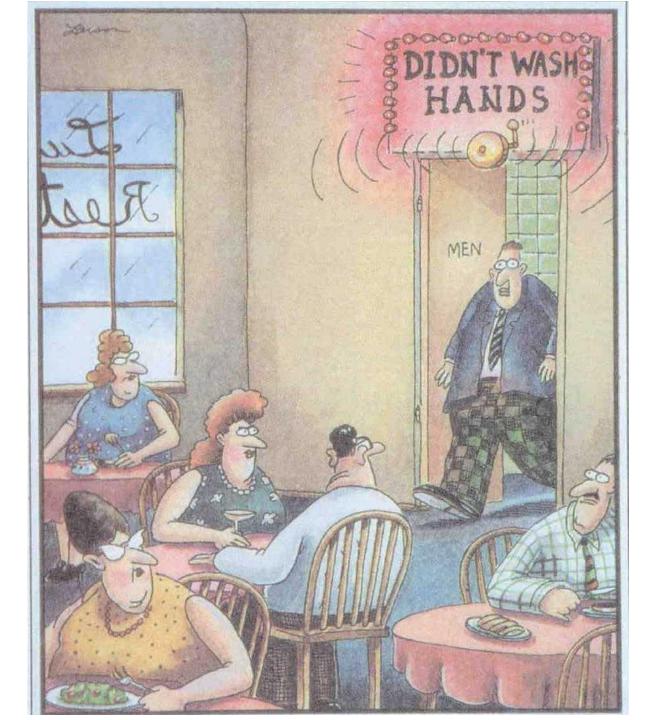
For the facts about AIDS, call the Illinois State AIDS Hotline:

1-800-AID-AIDS

It's toll-free and confidential.













CLEAN HANDS SAVE LIVES Protect patients, protect yourself

Candida

Staphylococcus

RSV

Enterococcus

Klebsiella

Pseudomonas

Alcohol-rub or wash before and after EVERY contact.



SUBLUXATION VERTEBRA

"An untreated subluxation can produce long-term effects which result in permanent damage to the organs controlled by the affected nerves or the spine itself. When detected early it will respond well to chiropractic care with an excellent chance for a complete and painless recovery."